

# LEADING MULTINATIONAL CLOUD COMPUTING DEMAND PLATFORM

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## THE CHALLENGE

We were tasked to bring in Program/Project Managers for challenging projects that employer had identified as critical.

The skills required for each candidate were very niche and specific to core infrastructure and an importance was placed on them having an excellent track record in delivering complex projects on time and to budget.

## OUR ROLE

As a Specialist Recruiter for Project Managers within the Data Centre & Infrastructure space, our role was to assess the needs of this particular team and then go about finding a solution to this challenge.

**Step 1:** Was to create a market map and analyse the requirements for this data centre project.



**Step 2:** We concluded that the most suitable candidates would have to come from a networking background, have hands on deployment experience and would have then progressed onto becoming Project/Program Managers.

**Step 3:** We needed to ensure that the successful candidates had previously worked as network Engineers, so they could better communicate with the team in their capacity as Project Manager.

## GEMPOOL'S SUCCESS

- Provided the Hiring Manager with a list of 10 suitable candidates that all fit the agreed experience and skills for the project
- The 10 shortlisted Project managers 8 were called to interview
- 4 Project Managers were successfully hired
- We fast tracked start dates to comply with the project demand. They all started within a couple of weeks of the initial request